

Intexo Srl

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Real world evidence and data management

Working together with its partner IMS Health, Intexo delivers innovative models for data collection which integrate market access strategy and regulatory requirements, offering technologies and analytic advances to handle data and to provide payors with real life scenarios.

Pharmaceutical products

Medical devices

Food supplements, biocides, cosmetics

Global and local regulatory affairs

Advice on regulatory strategies

Due diligence and gap analysis

Pharmacovigilance

CTD and regulatory procedures management

Scientific Advices with regulatory authorities

Life cycle management

Training and Education

Reference market

Critical analysis of clinical trials data

Local Guidelines and their translation into the clinical practice

Place in Therapy

Early Access strategies

Price and Reimbursement Dossier

Management Entry Agreement

Regional Market Access

HTA models

Business Impact

Models/Analysis

Registries

Patient data analysis

Innovative integrated systems for data management

Collection and real world data analysis

Company reputation and institutional accreditation

Media accreditation

Press conference/media tutorial

Communication projects

Cooperation with Italian Patients Associations

Cooperation with Italian stakeholders, both at national and regional level

Integrated communication plans

Strategic analysis of politics and decisional networks

Intexo is an Italian company focused on regulatory affairs, pricing, reimbursement and market access. Thanks to our 40-years experience and to our partnership with IMS Health, its information and data heritage, we are able to deliver integrated and innovative solutions for market access.

In our view, market access results from a continuous interaction between regulatory and scientific processes. The final goal is the opportunity for each patient to achieve the best treatment available, in a balance between appropriateness and sustainability.

It means a radical change of perspective: from Market Access to Patient Access.

In order to address this change, it is necessary to activate a new dialogue, especially between Companies and Regulators, based on a preemptive agreement, with shared and verifiable objectives. The Italian Monitoring Registries System ensures that all the interested parties will be able to do transparent evaluations, both scientific and economic, based on real life data.

Our deep knowledge of the Italian context, combined with the experience gained with different clients - from leading pharma to emerging biotech companies, through diversified projects across the entire product life cycle - offers to our clients something unique.

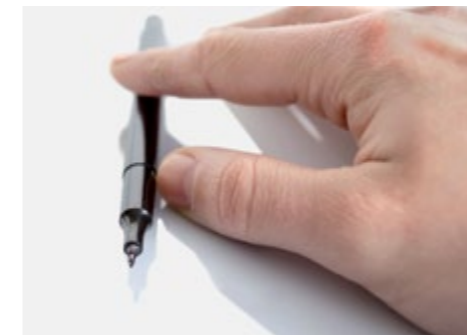
We do believe that the current environmental situation, with a strong dichotomy between the value of therapeutic innovation and the sustainability of spending, requires capabilities to carry out analysis, to translate regulatory processes into actions and to have a thorough knowledge of market dynamics.

With its team of experienced consultants in regulatory affairs, patient access and health economics, Intexo ensures robust and reliable solutions to optimize the access to the Italian market.

Service offering

Strategy development

We apply our deep experience and knowledge of the rapidly changing market access landscape to ensure an efficacious and reliable strategy to market access. Our consultants understand perfectly the market nuances and the internal dynamics, providing the clients with the best strategies to enter the Italian market.



Regulatory Affairs

Our technical expertise helps clients to deeply understand regulatory requirements and their evolution, ensuring that all relevant regulations are respected; this to build and maintain the products' licences.

Communication and Institutional Relationship

Intexo provides innovative, tailor-made, strategic corporate and product communication campaigns and, thanks to its partnerships, it helps companies to build solid and positive relationships with the Italian stakeholders, both at technical and political level.



Health Economics

Through solid partnership with Universities and experts networks, Intexo delivers high level health economics evaluations and HTA models, helping policy makers in taking their decisions.